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APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
09/726,277	11/30/2000	Theodore Hagelin	156P013	5290
7590 12/30/2004		EXAMINER		
George R. McGuire HANCOCK & ESTABROOK, LLP			WOO, RICHARD SUKYOON	
1500 MONY Tower I			ART UNIT	PAPER NUMBER
PO Box 4976			3629	
Syracuse, NY 13221-4976			DATE MAILED: 12/30/2004	

Please find below and/or attached an Office communication concerning this application or proceeding.

		Application No.	Applicant(s)	
Office Action Summary		09/726,277	HAGELIN, TH	IEODORE
		Examiner	Art Unit	$\overline{}$
		Richard Woo	3629	(2)
	The MAILING DATE of this communication ap	ppears on the cover she	et with the correspondenc	e address
THE N - Extens after S - If the p - If NO p - Failure Any re	DRTENED STATUTORY PERIOD FOR REP MAILING DATE OF THIS COMMUNICATION sions of time may be available under the provisions of 37 CFR 1 SIX (6) MONTHS from the mailing date of this communication. period for reply specified above is less than thirty (30) days, a re period for reply is specified above, the maximum statutory period to reply within the set or extended period for reply will, by statu- tiply received by the Office later than three months after the mail d patent term adjustment. See 37 CFR 1.704(b).	136(a). In no event, however, m ply within the statutory minimum of will apply and will expire SIX (6) te, cause the application to becon	ay a reply be timely filed of thirty (30) days will be considered MONTHS from the mailing date of the ABANDONED (35 U.S.C. § 133	this communication.
Status				
2a)☐ 3	Responsive to communication(s) filed on $\underline{22}$ This action is FINAL . $2b)$ The Since this application is in condition for allow closed in accordance with the practice under	is action is non-final. ance except for formal	*	o the merits is
Disposition	on of Claims			
5)□ (6)⊠ (7)□ (Claim(s) 1-16 and 18-21 is/are pending in the la) Of the above claim(s) is/are withdre Claim(s) is/are allowed. Claim(s) 1-16 and 18-21 is/are rejected. Claim(s) is/are objected to. Claim(s) are subject to restriction and	awn from consideration		
Application	on Papers			
10)□ T	The specification is objected to by the Examir The drawing(s) filed on is/are: a) acceptable Applicant may not request that any objection to the Replacement drawing sheet(s) including the corre The oath or declaration is objected to by the Including the corre	ccepted or b) objected e drawing(s) be held in ab ction is required if the dra	eyance. See 37 CFR 1.85(a wing(s) is objected to. See 3	37 CFR 1.121(d).
Priority u	nder 35 U.S.C. § 119			
a)[Acknowledgment is made of a claim for foreign All b) Some * c) None of: 1. Certified copies of the priority document Certified copies of the priority document Copies of the certified copies of the priority document Copies of the certified copies of the priority document Copies of the certified copies of the priority document Copies of the Copies	nts have been received nts have been received ority documents have b au (PCT Rule 17.2(a)).	in Application No een received in this Natio	
2) Notice 3) Inform	s) of References Cited (PTO-892) of Draftsperson's Patent Drawing Review (PTO-948) ation Disclosure Statement(s) (PTO-1449 or PTO/SB/08	Paper 3) 5) Notice	iew Summary (PTO-413) No(s)/Mail Date e of Informal Patent Application :	(PTO-152)

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DETAILED ACTION

Response to Arguments

 Applicant's Amendment filed September 22, 2004 has been entered and acknowledged.

2) Although the Applicant's argument filed September 22, 2004, with respect to the rejection under 35 U.S.C. 101 has been fully considered, the examiner maintains the position for the rejection. In response to Applicant's argument that other patent shows similar claim languages as recited by the applicant, the examiner cannot comment on the patentability issue of already issued patents of others.

For a claimed invention to be statutory, the claimed invention must be within the technological arts. Mere ideas in the abstract that do not apply, involve, use, or advance the technological arts fail to promote the "progress of science and the useful arts" (i.e., the physical sciences as opposed to social sciences, for example) and therefore are found to be non-statutory subject matter. For a process, the recited process must somehow apply, involve, use, or advance the technological arts.

3) Applicant's arguments, with respect to the rejections under 35 U.S.C. 112 and 102/103 have been fully considered and are persuasive. The rejections of a previous office action has been withdrawn.

Claim Rejections - 35 USC § 101

4) 35 U.S.C. 101 reads as follows:

Whoever invents or discovers any new and useful process, machine, manufacture, or composition of matter, or any new and useful improvement thereof, may obtain a patent therefor, subject to the conditions and requirements of this title.

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5) Claims 1-16 and 18-21 are rejected under 35 U.S.C. 101 because the claimed invention is directed to non-statutory subject matter.

Please refer to the previous office action for the rationale behind the rejection.

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Claim Rejections - 35 USC § 102

6) The following is a quotation of the appropriate paragraphs of 35 U.S.C. 102 that form the basis for the rejections under this section made in this Office action:

A person shall be entitled to a patent unless -

- (e) the invention was described in (1) an application for patent, published under section 122(b), by another filed in the United States before the invention by the applicant for patent or (2) a patent granted on an application for patent by another filed in the United States before the invention by the applicant for patent, except that an international application filed under the treaty defined in section 351(a) shall have the effects for purposes of this subsection of an application filed in the United States only if the international application designated the United States and was published under Article 21(2) of such treaty in the English language.
- 7) Claims 1-3, 5-6, 8-9, 12, and 15-16 are rejected under 35 U.S.C. 102(e) as being anticipated by Elliott (US 2003/0061064).

As for Claim 1, Elliott discloses a method comprising the steps of:

calculating a monetary value of a tangible asset associated with the intangible asset (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]- [0120], [0146]);

determining a competitive advantage of the tangible asset over competing tangible assets as a percentage thereof (see, [0106] and [0108] to determine the competitive advantage); and

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calculating a value for the intangible asset based upon a relative contribution of the intangible asset to the competitive advantage of the tangible asset (see Supra paragraphs).

- As for Claim 2, Elliott further discloses the method, wherein the calculating step includes the steps of:

determining a total annual gross sales in a market for the tangible asset (see [0100]-[0115]);

determining an annual percent growth of the market (see Id.);

determining a life cycle in years of the tangible asset (see Id.);

determining a profit margin of the tangible asset as a percent of gross sales;

determining a present value discount factor; and

summing a multiple of the total annual gross sales, the annual percent growth, the profit margin, and the present value discount factor over each year of the life cycle of the tangible asset (see [0100]-[0115]).

- As for Claim 3, Elliott further discloses the method, wherein the step of determining a competitive advantage includes the steps of:

identifying at least one parameter associated with the tangible asset relevant to commercial success in the marketplace (see [0100]-[0115]); and

comparing the parameter with at least one parameter of at least one competing tangible asset to determining the competitive advantage of the tangible asset as a percent variation (see Id.).

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As for Claim 5, Elliott discloses a method comprising the steps of:

determining a present monetary value of an intended market for the pre-market product;

calculating a competitive advantage of the pre-market product in the intended market as a percent variation;

predicting a market share of the pre-market product based on the competitive advantage; and

calculating a monetary value for the pre-market product by multiplying the predicted market share and the present monetary value of the intended market (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]-[0120], [0144 (...not yet existence but foreseeable...)], [0146]).

- As for Claim 6, Elliott further discloses the method including:

determining a total annual gross sales in the intended market for the pre-market product;

determining an annual percent growth of the market as a percent;

determining a life cycle in years of the pre-market product;

determining a profit margin of the pre-market product as a percent of gross sales;

determining a present value discount factor; and

summing a multiple of the total annual gross sales, the annual percent growth,

the profit margin, and the present value discount factor over each of the life cycle of the

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pre-market product (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]-[0120], [0144 (... not yet existence but foreseeable...)], [0146]).

As for Claim 8, Elliott further discloses the method including the steps of:
 determining an average market share of the market; and
 multiplying the average market share by the competitive advantage (see Id.).

As for Claim 9, Elliott discloses a method comprising the steps of:

determining a monetary value to a licensor and licensee based on a change in monetary value of a tangible asset associated with an intangible asset subject to the license (see [0146]-[0163]); and

calculating the monetary value to the licensor and licensee by comparing the change in monetary value.

As for Claim 12, Elliott discloses a method comprising the steps of:

calculating a change in a competitive advantage of a tangible asset associated with the intangible asset as a percent variation; and

calculating the monetary value by multiplying the change in the competitive advantage of the tangible asset and an average market share in an intended market (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]-[0120], [0146]).

As for Claim 15, Elliott discloses a method comprising the steps of:

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determining a competitive advantage as a percent variation of the tangible asset in an intended market;

determining an average market share as a percent of the market; and multiplying the average market share and the competitive advantage (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]-[0120], [0146]).

As for Claim 16, Elliott discloses a method comprising the steps of: calculating a monetary value of the tangible asset;

calculating an amount of firm expenditures on research and development, advertising, and business innovation as a percentage of total firm expenditures; and multiplying each percent of firm expenditures with the monetary value of the tangible asset (see paragraphs [0008], [0009], [0011], [0025], [0026], [0100] – [0115], [0118]-[0120], [0146]).

Conclusion

The prior art made of record and not relied upon is considered pertinent to applicant's disclosure.

US 6,321,205 is cited to show a method and system for evaluating the probable impact of user-specified or system generated changes in business value drivers on the other value drivers, the financial performances and the future value if a commercial enterprise.

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CA 2,201,429 is cited to show a novel process of valuing soft assets, such as programming knowledge, operational databases and intangible assets. The invention would allow an organization to make predictive analysis and assist in strategic decisions.

"Intellectual Property Valuation" is cited to show an overview of the key concepts that must carefully be considered when valuing or computing infringement damages for any intellectual property.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to Richard Woo whose telephone number is 703-308-7830. The examiner can normally be reached on Monday-Friday from 8:30 AM -5:00 PM.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, John Weiss can be reached on 703-308-2702. The fax phone number for the organization where this application or proceeding is assigned is 703-872-9306.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free).

Richard Woo Patent Examiner Art Unit 3629

December 23, 2004

DENNIS RUHL PRIMARY EXAMINER